

COURSE OFFER IN ENGLISH - SPRING SEMESTER 2018-2019

	CODE	COURSE	ECTS	SEM
INTERNATIONAL MANAGEMENT SKILLS	ERA-SEM	NEW Business seminars "Doing business abroad"	2	SEM 2
	ERA-IM	International Marketing Management	5	SEM 2
	ERA-CCBM	Cross-cultural Business Management	5	SEM 2
	ERA-SM	Strategic management	5	SEM 2
	ERA-CS	Business Case Studies Analysis	5	SEM 2
	ERA-RMB	Relationship Management in Business	5	SEM 2
	ERA-ST	Sales Techniques	5	SEM 2
	ERA-CSR	Corporate Social Responsibility	3	SEM 2
BRUSSELS, CAP OF EUROPE	ERA-EU	E.U. Institutions	3	SEM 2
	X-210	European Business & Economics	5	SEM 2
	ERA-LOB	Lobbying and Networking in Brussels: A practical approach	5	SEM 2
LANGUAGES	ERA-BE	Business English skills	5	SEM 2
	ERA-FLE	French as a foreign language	5	SEM 2

INTERNSHIP modules (only for students who spend a full academic year)

INTERNSHIP	ERA-WP	COMPANY WORK PLACEMENT	15	SEM 2
	14 weeks	<p><i>Full-time internship in a company or organization</i></p> <p><i>In a French or English-speaking environment</i></p> <p><i>Students will find the place by themselves with the help of the EPHEC International Office</i></p>	<i>supervised by an EPHEC</i>	
WP REPORT	ERA-WPR	WORK PLACEMENT RELATED REPORT (optional)	15	SEM 2
	during internship	<p><i>Realization of a report about a business subject related to the organization where you do your internship</i></p>		

THIS LIST IS SUBJECT TO CHANGES - Your schedule will be arranged upon arrival en September



When you prepare your draft « Learning Agreement » (Course programme), please mention :
The CODE, the COURSE, the DEPARTMENT, the YEAR and the NUMBER OF ECTS

Further information:

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